



SIEMENS DF&PD PARTNER CONFERENCE 2018

NAVIGATE **THE DIGITAL ECOSYSTEM**

WORK TOGETHER - GROW TOGETHER - ACHIEVE TOGETHER

Quy Nhon, 25 - 27 October 2018

SIEMENS DF&PD PARTNER CONFERENCE 2018

Work together – Grow together – Achieve together

FLC Quy Nhon Luxury Resort, 25 – 27 October, 2018

Welcome to Siemens DF&PD Partner Conference 2018

Dear Distinguished Partners,

We welcome you to Siemens DF&PD Partner Conference 2018!

“Work together – Grow together – Achieve together” is the mindset that led us to a great closing of fiscal year 2018 and certainly sets the benchmark for FY 2019.

To keep up the momentum of growth also in the new FY 2019 and beyond, we decided to organize this conference at the beginning of our new fiscal year centering around the topic “Navigate the Digital Ecosystem”.

In this spirit, we are going to share and discuss with you the power of being well connected in an increasingly complex business network.

To our estimation, as player in such a complex business network (ecosystem), success will not only be dependent on “what you know” but also on “how well you share” this knowledge within the ecosystem. Leaders in the digital age will have to foster a mindset of collaboration in order to have people follow and customer buy into their value add offered.

Also you will have the chance to experience new products and solutions in our mini-exhibitions that provides you with ideas on how to create business with our digital portfolio.

Beyond all that, we shall not forget to mingle and celebrate our sustainable partnership, which remains the foundation for our joint success. We count on you and you can count on us!

Thank you very much for taking the time to join Siemens DF&PD Partner Conference 2018!

We wish you a pleasant stay in Quy Nhon and look forward to an outstanding conference!

Thank you and kind regards,



Tindaro Danze
DF & PD Country Division Lead of SLV

Agenda

25 October 2018	Partner Arrival
18:30 – 21:00	Welcome Partner & Get together
26 October 2018	Partner Conference
09:00 – 09:15	Welcome Speech
09:15 – 10:00	Navigate the Digital Ecosystem
10:00 – 10:15	Coffee Break
10:15 – 12:30	Speed Dating Sessions Topic 1: Virtual Engineering & Commissioning Topic 2: Digitalization in Practice ESTEC's Experience Anh Duong's Experience Topic 3: Cloud Connectivity for Shop floor
12:30 – 13:30	Lunch
13:30 – 14:00	Take Away Points Speed Dating Sessions
14:00 – 14:30	Are you ready for Leadership 4.0?
14:30 – 15:15	Partner Certificate Handover
15:15 – 15:30	Closing – Group Photo
18:00 – 22:00	Gala dinner
27 October 2018	Individual departure

Event Organizer Contact:

Ms. Hoang Thi Thuc Mai | +84 918 491 115
Mr. Ho Quang Huy | +84 915 289 830